

SSCA BOARD OF DIRECTORS

October 9, 2021

Jeff Johnson, President, called the meeting to order at 9:00am. Meeting held at North Marina Pavilion. Board Members in attendance: Joel Newton, Randy Grimes, Ernie Dash, Jim Kelleher, Bob Bucalik and Tisa Head. Emily, excused absence.

Agenda: Agenda distributed earlier by Jeff Johnson. Jeff made one change to delete the written report from Emily (no report received). *Motion made by Jeff to approve the Agenda; seconded by Joel and unanimously approved.*

Minutes: The Minutes from the September 11 Board Meeting were previously emailed to Board Members by Tisa Head for comments/corrections. *Motion made to approve minutes made by Jeff and seconded by Jim. The minutes were unanimously approved.*

Member Comments:

- None

Remarks from Boat Club: Jeff

- None

Remarks from Tennis Club: - Jim

- Annual meeting will be on October 30, with a kids clinic and membership social following meeting.

Membership/Slip Rentals: Randy Grimes –

- All printed membership materials will be available Monday. Initial blast to membership will be going out in a week or so.
- We won't be billing slip owners for next year; the fees to pay online are significant and difficult to determine what they would be. Will continue to do the same way as in the past. Will begin sending out invoices this month, and request responses by 15 December.
Have 16 requests for kayak racks; will start building racks when Joel is free. Hopefully, two racks at Loblolly and 2 at Soundview.

Secretary: Tisa – No report

Treasurer's Report: Ernie –

Key Items	2021 (YTD)	2020 (YTD)	2021 Budget	2020 Final	2021 Remarks
Income					
Dues/Fees	\$218,355	\$179,781	\$193,300	\$181,436	Revenue Plus in All Categories
Other	65,113	44,940	53,540	56,074 -	\$11.9K(Int) + \$10.4K(Cntrib) + \$8.6(BC)
Total:	\$283,468	\$224,721	\$246,840	\$237,510	+ \$15K Cell Tower by EOY
Expenses					
Payroll	\$13,385	\$13,276	\$17,400	\$17,009	On Track

Website	9,588	7,814	7,900	8,229	2021 Low Budget
Total:	\$22,973	\$21,090	\$25,300	\$25,238	
Property Maint	\$36,834	\$48,754	\$50,600	\$58,379	\$20K – Marina Unspent
Special Projects	12,490	26,778	54,700	35,601	\$35K – NM Brkwtr Unspent
Total:	\$49,324	\$75,532	\$122,200	\$93,980	
All Expenses Total:	\$142,797	\$131,722	\$246,840	\$166,680	
Net Income	\$140,671	\$95,748.45	\$0	\$70,830	

Bottomline: Overall financial status continues **VERY STRONG**.

Sep Balance Sheet:

- Checking (Operating Funds): \$471,440.99– includes Rollover/Mature CDs
- Checking/Savings Total: \$579,809.81

Sep P&L:

- Boat Club Expense is over budget (\$4,309.72). That does not consider, however, the BC revenue from GAM/Event Fees & Clothing Sales (\$8,611.82). Thus, they should have a balance \$4302.10. I need to confirm/reconcile this between Jenny's books and the Boat Club Vouchers.

2021 EOY Spend Plan Projection:

Revenue Projections	
Net Income @ 31 Aug	\$153,200
Cell Tower	\$14,000
Total:	\$167,200
Expense Projections (Oct-Dec)	
Budget Line Items	
Legal	\$3,000
Adm - Includes \$8K-Audit	\$21,000
BC / SSCA Events	\$7,000
Property/Grounds	\$8,000
Utilities	\$5,000
Comm	\$7,000
Other/Misc	\$15,000
SubTotal:	\$66,000
2021 EOY Budget Projects	
Tennis - Elec Upgrade	\$4,000
Work Boat Repairs	\$5,000
Utility Trailor	\$800
SubTotal:	\$9,800

Revenue Projections	
Net Income @ 30 Sep	
Cell Tower	
Total:	
Expense Projections (Oct-Dec)	
Budget Line Items	
Legal	
Adm - Includes \$8.9K-Audit	
BC / SSCA Events	
Property/Grounds (Loblolly)	
Utilities	
Comm	
Other/Misc	
SubTotal:	
2021 EOY Budget Projects	
Tennis - Elec Upgrade + COL	
Work Boat Repairs	
Utility Trailor + Reg/Lic	
SubTotal:	

2021 Add-On Projects	
Kingfisher Pier	\$10,115
Tennis - Concrete Fix	\$3,000
Soundview Parking Lot	\$3,000
Hillcrest	\$6,000
Sunshield	\$2,000
Retaining Wall	\$4,000

2021 Add-On Projects	
Kingfisher Pier + Permits	
Tennis - Concrete Fix	
Soundview Parking Lot	
Hillcrest	
Sunshield	
Retaining Wall	

Key Sep Activities:

- Worked multiple draft 2022 Budgets-!!
- Auditor replacement (Kearns Lowman). Expense will exceed 2021 Budget (~\$2000).

Plans Ahead:

- TB Accounts: Board review/approval for distribution of funds. Reviewed two Banks for distributing funds for savings. Will wait until January once new Board is on, so signature cards don't have to be done twice.
- Update SSCA Financial Policies & Procedures: Will be done by year's end.
- Pond Maintenance: Circle Pond is "ugly" with algae. Next task after 2022 Budget is done.

Communications/Website: Jeff

- No report

Long Range Planning/Bylaws: Jim Kelleher –

- No report

Volunteer & Social Coordinator: Emily –

- No report

Beautification/Marina Maintenance: Bob Baculik –

ARB Report - September Activity

Project Address	Owner Name	Contractor	Work Description	Date ARB App Rcvd	Disposition
26 WIDGEON CT	LYNN MILLER	KJ CONSTRUCTION	NEW SFH	9/16/21	APPROVED 9/28

- Cleared up most of the requests we had received.
- Material delivered for Loblolly deck replacement. Working with Emily to get volunteers. Only have 4 right now. Need a few more. Want to begin Tuesday or Wednesday next week.

- Planning to redeck South Marina this year, but may not have enough time. Need to get an estimate of cost.

Properties: Joel

- Getting proposals to repair Soundview and Marina driveway. Need to put some posts in to stop the big trucks from driving off driveway.
- Tree contractor working on removing trees at Cypress and Fern properties.
- 120A ramp to be replaced this Fall.

Old Business:

- SSCA policies: reservations, decals, passes; Jeff made motion to approve changes to procedures (with one change to #4 of terms and conditions), seconded by Tisa, and unanimously approved.
- Request for BC December party – Jeff spoke to George Berry that we are closing the Pavilion for winter (because of curtains). However, after discussion, the Board agreed to allow for the event as long as the curtains remain up, and social distancing and mask wearing is encouraged. All communications about the event should include these instructions. Also, the Board did not agree to make this a joint event, with costs shared by Boat Club and SSCA. We will look at doing a shared event next year. Jeff will let George know.

New Business

- Confirm BOD approval of 2022 SSCA Budget; Jeff made motion to approve, seconded by Joel, and Board unanimously approved.

- Authorize “Newsletter Part 1” (introducing BOD nominees for 2022) being emailed to members. Bios of slate of officers for vote in January will go out in next week or so. Board agreed.

- “Newsletter Part 2” reports/articles (please try to have in by Monday October 18)

- Approve 2022 sailing school, Jeff made motion to approve the agreement for next year; Joel seconded; Board unanimously approved. The Board agreed that this school supports the SSCA and the community.

- Possible relocation of certain channel markers. Member of Coast Guard Auxiliary is suggesting that we move the channel markers to deeper water. He is offering to take Rod and Tom Bennett out to show him what he is suggesting, and Rod would come back to us with a report. The following items were discussed by Board:

- We may want to get a second opinion,
- Need to include Martins Point in this decision.
- Jeff will research if State and/or County would take some responsibility for maintaining the channel.
- May want to get Coast Guard involved
- Need to get interested parties to resign agreement from 2014 (Martins Point, SSCA Boat Club, SSCA and the Town) for funding channel dredging.
- Suggestion made by Randy that we give free slip rental to a pontoon owner for periodic use of their boat when needed. Sell work boat. (Tisa volunteered her pontoon boat).
- Jeff will reach out to Rod about getting together with Tisa and possibly Martin’s Point HOA representative (President?) to go out to see what is being recommended.

Adjournment – Jim motioned for adjournment; Jeff seconded. Meeting Adjourned at 10:14am.

Next Board Meeting – Saturday, November 13 . at pavilion, weather permitting

Respectfully submitted,

Tisa Head, Secretary